

# **Office Agency**

## A complete advisory service

Our occupier focused research informs and ensures that the strategic leasing advice we give is successful for your portfolio or a standalone asset. As the corporate real estate agenda is constantly evolving, we will help you keep ahead, surpassing your needs and ensuring we help you create a best in class environment for your staff.



## How we can help you?

#### **End-to-end delivery**

- With our full central London coverage, we pride ourselves on being pre-let experts and solving problems with innovative solutions and off market transactions.
- We work with our clients and their consultants to design, deliver, market and lease best-in-class workplaces.
- We devise strategies aligned to the specific objective of your stakeholders, funds and investment criteria.
- Research underpins all of our advice and we work closely with a broad range of other service lines to ensure we can deliver holistic property advice.

#### **Occupier targeting**

- We access occupiers before they come to market through our market-based teams, global network and research capabilities.
- Our detailed engagement strategies ensure that we position your assets in a way that responds to potential occupier drivers.

#### **Focused service lines**

- We work seamlessly with our tenant representation, capital markets, lease advisory and flexible office teams in addition to a wide range of other services at JLL including; business rates, dilapidations, fit-out, property asset management, and sustainability to provide joined up, consolidated advice
- We utilise our international network to leverage global connections and opportunities and react quickly
- Sustainability and wellness are at the forefront of our advice.
  Working with our Upstream team, whether you want to meet carbon neutral objectives or become WELL accredited, we can advise on what makes workplaces more attractive for occupiers and how to drive higher value
- Our SMART building team can help deliver a real estate trifecta: greater energy efficiency, lower operations and maintenance costs, and higher worker productivity.

### **Our experience**

- Our team covers Central London and National Office markets
- Our team are leasing specialists with diverse experience advising on developing buildings, repositioning assets and unlocking tenants.
- We have been involved in the positioning, marketing and preleasing of some of the most significant office developments across Central London.
- Our market leading research underpins our advice across 31 London submarkets and 18 markets across the rest of the UK. The team has an outstanding track record of finding the right tenants for our clients.



#### jll.co.uk/londonoffices

© 2020 Jones Lang LaSalle IP, Inc. All rights reserved. The information contained in this document is proprietary to JLL and shall be used solely for the purposes of evaluating this proposal. All such documentation and information remains the property of JLL and shall be kept confidential. Reproduction of any part of this document is authorized only to the extent necessary for its evaluation. It is not to be shown to any third party without the prior written authorization of JLL. All information contained herein is from sources deemed reliable; however, no representation or warranty is made as to the accuracy of this information. We would like to be informed of any inaccuracies so that we may correct them. Jones Lang LaSalle does not accept any liability in negligence or otherwise for any loss or damage suffered by any party resulting from reliance on this publication.