

**JLL***Achieve
Ambitions***JLL Consulting**

Unlocking opportunities through a global *network*

**Life Sciences**, part of JLL Consulting

The life sciences industry is undergoing a period of rapid growth and seismic change. Our expertise in the sector is ideally placed to support our clients' ambitions to make intelligent location, investment, and facility management decisions.



Why life sciences?

The UK is a leading centre for life sciences, and the opportunities for growth within this sector are significant. The huge amount of private and government investment going into the industry, coupled with the sector's rare resistance to economic cycles makes life sciences an attractive sector for investors, developers and occupiers alike.

The 'Golden Triangle' formed of London, Oxford and Cambridge, features some of the world's most important research institutions and companies, and will continue to be at the forefront of growth. There are also a number of emerging centres across the UK, notably Manchester, Edinburgh, Glasgow and Nottingham.

There is a demand and supply imbalance within this sector, not only within the Golden Triangle, but across the UK. The market and our clients have the opportunity to take advantage of that demand and deliver a unique, and highly sought after type of space.

Breadth of life sciences

- Pharma & biotech
- Drug discovery & development services
- Medtech
- Pharmatech
- Digital health & wellness
- Ag biotech
- Industrial biotech

How can we help?

We have unparalleled global experience, paired with local knowledge of the market to provide you with impartial advice on how to take advantage of the growing opportunities within this industry.

We provide our clients with a range of services, to support their ambitions at every stage of their journey in the life sciences industry:

- Strategic consulting
- Asset acquisition and disposal
- Investment & development advice, including market analysis and asset optimisation
- Debt, Equity and M&A
- Agency and tenant representation
- Project and cost management
- Valuation
- Planning
- Facilities management

"We were attracted to JLL due to their in-depth understanding of the life sciences sector and appointed them as our strategic advisor for estate development in Cambridge. Following detailed market research and analysis, JLL led on the completion of a landmark, off-market joint venture between Trinity College Cambridge and TusPark."

Kevin Lin - President, TusPark UK

Helping our clients *achieve* their ambitions

Appointed by **Guy's and St Thomas' NHS Foundation Trust** as strategic real estate advisor for their Estate Redevelopment Strategy. Scope has included a review of their estate masterplan, an in depth market analysis of the sector and an assessment of potential funding and delivery structures.

We have been working with **Imperial College** on their White City Campus since 2012 having secured planning consent for their 21 acre estate across two adjoining sites. This followed extensive negotiation for the reallocation of use from industrial to a mixed use masterplan of nearly 3m sq ft. JLL are also appointed as leasing agents for the **I-HUB**, a 189,000 sq ft multi occupancy life science incubator, scale up and office building.

Other clients include;

Baxalta, Bayer, Federated Hermes, GSK, Pfizer, Stanhope, Teva, UCB & Unilever.

For further information please contact:



Chris Walters
Head of UK Life Sciences
chris.walters@eu.jll.com



Matt Fitter
Investor and Developer Lead
matt.fitter@eu.jll.com



Jenny Gardner
Project Development and Services Lead
jenny.gardner@eu.jll.com



Paddy Shipp
Agency & Tenant Representation Lead
paddy.shipp@eu.jll.com



Felix Cohen
Corporate Accounts Lead
felix.cohen@eu.jll.com